

**NEXSEN PRUET JACOBS & POLLARD, LLC**  
ATTORNEYS AND COUNSELORS AT LAW

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June 27, 2002

**VIA AIR MAIL**

Scott A. Larsen  
Schmollerstr 43  
66111 Saarbruecken  
Germany

**Re: L. Joseph and Lynn Land, Land Group International and AllianceNet vs.  
Scott A. Larsen**

Dear Mr. Larsen:

This firm represents L. Joseph Land, Lynn Land, Land Group International and AllianceNet. I am writing to request that you remove the personal attacks directed at Joe and Lynn Land, Land Group International, and AllianceNet from your website [www.amquix.50megs.com](http://www.amquix.50megs.com). The Lands would prefer to reach an agreed upon solution with you rather than litigate. They are, however, prepared to litigate as the information contained on your website regarding the Lands and their businesses contains inaccuracies, defamatory material, and infringes copyrights held by the Lands.

I am enclosing a copy of a lawsuit, filed by the Lands. This suit has been filed but not served. If we are unable to reach an agreement within 15 business days from the date of this letter, then we will arrange for service of the lawsuit and the litigation will commence.

While you appear to have done extensive research regarding the Lands and their involvement in Quixtar, it does not appear that you understand the Lands' position in the Charleston community. The Lands are well known citizens and operate several businesses completely unrelated to Quixtar. Indeed, the Lands have made their reputation in the community and secured economic well being through these other business. The Lands found Quixtar attractive not simply because they might achieve a profit, but also because Quixtar provided a vehicle for persons without significant capital or other resources to own and operate their own businesses and supplement or replace their income. The Lands have pursued Quixtar in a sincere belief that it can provide a unique source of income and business ownership to those willing to seize the opportunity.

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The Lands do not dispute your right to criticize the Quixtar business model or how it is executed. The Lands do object to the economic and reputational harm resulting from misstatements, false information, and infringing material published and maintained on your website.

Indeed, the Lands have found information contained on your website informative. Information from your website led the Lands to question how business support materials were handled in some Quixtar organizations. This caused the Lands to form their own business support material enterprise, AllianceNet, to change some of the practices you criticized. Your response to this surprised the Lands. Instead of reviewing their efforts to improve the business support materials business, you posted material criticizing the Lands for allegedly "back stabbing" the Lands' Quixtar up line. The same up line you criticized based on the handling of business support material profits.

To avoid litigation, the Lands request that you remove from your website the individual references to them, information taken from their website, and the various electronic mails and other communications impugning their reputation which are posted and published on your website. If all material related specifically to Joe and Lynn Land is removed from your site and you agree in writing to post no further such material, within 15 business days from the date of this letter, the lawsuit will be dismissed. If the material is not removed from the site, and you do not agree in writing not to post additional information regarding Joe and Lynn Land, then the Lands will pursue the lawsuit and attempt to protect their legal rights. The Lands will also notify the website host that defamatory and infringing material is located on the site and request, pursuant to the Digital Millennium Copyright Act, that the host take the site down.

As you know, this firm represents the Lands. We do not represent you and are not rendering legal advice to you nor will we take any steps to protect your rights. You should consult with your own attorney regarding this matter.

I hope this matter can be resolved within the next 15 business days.

Sincerely,



Marcus A. Manos

MAM/bn/hjr

Enclosure

cc: L. Joseph Land  
Lynn Land